

Message Text

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PAGE 01 GABORO 01834 130534Z

ACTION COME-00

INFO OCT-01 AF-10 EB-08 ISO-00 AID-05 XMB-02 /026 W

-----015709 130541Z /10

R 121131Z AUG 77

FM AMEMBASSY GABORONE

TO SECSTATE WASHDC 0400

INFO AMEMBASSY MBABANE

AMEMBASSY NAIROBI

LIMITED OFFICIAL USE GABORONE 1834

USDOC FOR BIC/OIM: CMM. S.K. MILLER

E.O. 11652: N/A

TAGS: EFIN BC

SUBJ: GOB INFORMAL REQUEST FOR POLICE TELECOMMUNICATIONS EQUIPMENT

REF: (A) GABORONE 1338, (B) GABORONE 1633, (C) STATE 185299

1. MESSRS GEORGE HILKERT (U.S. CITIZEN) AND IAN MERVITZ, DIVISION MANAGER AND SALES MANAGER, MOTOROLA SOUTH AFRICA, CALLED ON EMBOFFS AUG 11 TO REPORT MOTOROLA'S SUCCESS IN FINDING COMMERCIAL BANK FINANCING TO ENABLE BOTSWANA TO PURCHASE POLICE TELECOMMUNICATIONS EQUIPMENT.

2. HOWEVER, NEW WRINKLE IS APPEARANCE OF DANISH MANUFACTURER BACKED BY DANISH GOVERNMENT FINANCING WHICH POSSIBLY OFFERS BETTER TERMS THAN COMMERCIAL BANKS. MOTOROLA REP INQUIRED WITH US ABOUT POSSIBLE OPTION OF U.S. FINANCING ASSISTANCE.

3. EMBOFFS DISCOUNTED AID AS A SOURCE OF ASSISTANCE AND SUGGESTED THAT MOTOROLA REPS IN WASHINGTON CONTACT EITHER EATON OR MCCORMICK IN AF/S OR MILLER IN USDOC WITH A VIEW TO MAKING INQUIRIES WITH EXIM BANK (SEE PARA 2, REF C).

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4. SOURCE IN MINISTRY OF FINANCE INFORMS US THERE ARE TWO DANISH CORPORATIONS INVOLVED WHO HAVE MADE VERY ATTRACTIVE OFFERS. GOVERNMENT IS NOW CHECKING OUT COST OF FINANCE PROPOSALS. SOURCE SAID, HOWEVER, THAT MOTOROLA ALSO MADE A VERY ATTRACTIVE FINANCIAL OFFER AND, IN HIS PERSONAL, UNOFFICIAL OPINION, STOOD THE BEST CHANCE TO GET THE CONTRACT.

5. ABOVE IS FOR BACKGROUND OF OFFICERS NAMED IN PARA 3 IN
EVENT THEY ARE CONTACTED BY MOTOROLA REPS.
HOOVER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977GABORO01834
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770292-0378
Format: TEL
From: GABORONE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770868/aaaacfp1.tel
Line Count: 65
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7b59755b-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1621186
Secure: OPEN
Status: NATIVE
Subject: GOB INFORMAL REQUEST FOR POLICE TELECOMMUNICATIONS EQUIPMENT
TAGS: EFIN, PORS, ETEL, BC, US
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/7b59755b-c288-dd11-92da-001cc4696bcc
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